



U.S. General Services Administration

Federal Acquisition Service

OASIS

One Acquisition Solution for Integrated Services

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Background

- GSA' Multiple Award Schedules (MAS) program, managed by the Federal Acquisition Service (FAS), originally focused primarily on providing supplies to Federal agencies
- Over the last 15 years, professional services have dominated the Federal acquisition landscape.
- FAS' Assisted Acquisition Service (AAS) began buying professional services from MAS contracts for federal clients in 2003.



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Challenges:

- AAS and numerous federal agency customers informed FAS that there were many complex, integrated professional service requirements which could not be acquired easily through MAS.
- Currently, there are no government-wide solutions available in this area.
- **As a result:** FAS is seeking the next generation of acquisition vehicles to support customers in the 21st Century



FAS' Response: OASIS

- OASIS—One Acquisition Solution for Integrated Services – is an innovative vehicle that meets the needs of our agency clients by delivering a **total contractual solution** to complex professional services requirements.



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Benefits:

- Supports Commercial and Non-Commercial
- Offers Best-in-class service providers
- Leverages the government's buying power
- Uses all contract types, i.e. Cost-Reimbursement
- Drives business process improvement and associated cost reductions
- Facilitates the capture of transactional level data



Benefits (continued):

- Maximizes opportunities for Small Businesses
- Supports better acquisition outcomes while reducing risk
- Offers on-ramp/off-ramp procedures to ensure a flexible, vibrant vendor pool
- Supports customers with a robust Web Library that has sample documents, templates, platform for sharing best practices, etc.



Moving forward

- In 2012, the OASIS Team will:
 - Develop and finalize the external Business Case
 - Develop a draft Request for Proposal (RFP)
 - Continue to engage Customers and Industry so that the process continues to be **as transparent as possible**. We want to hear from you!



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OASIS Acquisition Schedule

Milestone / Deliverable	Anticipated Date
Release Draft RFP	Summer 2012
Release Final RFP	Winter 2012-13
Announce Awards	Summer 2013
Issue Notice to Proceed	Fall 2013

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Brainstorming: Scope

- Currently, the scope of OASIS is contemplated to include:
 - Program Management and Consulting
 - Professional Engineering Services
 - Logistics Management Services
 - Financial Services
- Other recommendations? FEA or DoD Taxonomy of Services?

Brainstorming: Best in Class

- What determines "Best-in-Class" Contractors?
 - What might be some effective discriminators and/or indicators to determine "Best-in-Class" when comparing contractors who perform this type of work in a competitive procurement?
 - Are there certifications and/or accreditations that are meaningful?
 - What factors represent benefit to the Government?

Brainstorming: Contract Length

- Is length of the base contract important to industry?
 - For example, is it preferable to have a shorter base period with numerous short term options (like a 3 year base and two 3 year options)? OR
 - A 5 year base period with a 5 year option OR
 - A 10 year base period
- Does it matter?

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Brainstorming: Performance

- What performance measures (for a QASP) would be applicable for this type of contract?
 - Reporting?
 - Meeting Sub-contracting Goals?
 - Company Engagement?
 - Process Improvements?
 - Savings?
 - Other?

Brainstorming: Streamlining

- How can this contract streamline the ordering process and still comply with regulatory requirements?
 - Would the ability to establish Blanket Purchase Agreements (BPAs) be beneficial?
 - More extensive use of multi-phase contracting?
 - Ideas for reducing the complexity of task order solicitations without limiting contracting offices?



Brainstorming: Contractor Engagement

- What features could be implemented into this contract that would encourage you to drive business through this contract?
- What features, if implemented into this contract, would discourage you from driving business through this contract?



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For More Information

- Visit the OASIS Industry Community on GSA Interact and join the discussion: interact.gsa.gov
- Visit the new OASIS site on the GSA homepage: www.gsa.gov/OASIS
- Email us at oasis@gsa.gov or integrated.services@gsa.gov.